

Export Action Plan for Jalna District

**Chhatrapati Sambhajinagar Region,
Maharashtra**

July 2024



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1 District Profile

1.1 Introduction

Jalna, a taluka east of Chh.Sambhajinagar, became a district on May 1, 1981, by dividing Jalna, Bhokardan, Jafrabad, Ambad tahsils of Chh.Sambhajinagar district and Partur tahsil of Parbhani district and turn out one of the districts of Chh.Sambhajinagar administrative region.

The Jalna district has a strategic importance for India on account of the ISMES (International Satellite Monitoring Earth Station) operating from its interior. The major strides in agriculture research have made this district famous.

The seed development laboratories attract researchers and purchasers from all parts of India. The seeds of Jalna have won several international laurels. Agriculture Produce Marketing Committee of Jalna has developed as an important centre for purchase and sale of agro produce.

The district is famous for hybrid seeds and steel rerolling mill, bidi industry, agro-based industries - hybrid seed processing, dal mill, seeds, as well as citrus (sweet orange). The district is famous for agro-based industries like Mahyco, Mahindra, Benzo Sheetal. The Ganpati temple of Rajureshwar or Matsyodari Devi of Ambad are among the places attracting devotees.

1.2 Administrative Profile

The Jalna city is administrative headquarters of Jalna district and Taluka. The district is divided into two sub-divisions: Jalna and Partur. These are further divided into eight talukas, Jalna, Ambad, Bhokardan, Badnapur, Ghansavangi, Partur, Mantha and Jafrabad. There are 970 villages in the district.

1.3 Location and Geography

The district is situated in the north of the Marathwada region in central Maharashtra. The district is bounded on the north by Jalgaon district, on the east by Parbhani district and Buldhana district, on the south by Beed district and on the west by Jalna district. The district occupies an area of 7,718 sq. km.

The range of geographical latitudes and longitudes of the district is from 19.01' N to 21.03'N and from 75.04'E to 76.04'E. The Northern part of the district is occupied by the Ajanta and Satmala hill ranges. The average annual rainfall of the district is 650-750 mm.

Rivers and tributaries in the district are as mentioned below,

- ▶ The Godavari River along the southern boundary of the district is about 60 km. and flows from west to east.
- ▶ The Purna River, one of the major tributaries of the Godavari, flows through Bhokardan, Jafrabad and Mantha talukas.
- ▶ The Dudhana, the principal tributary of the Purna, and the Kelana and the Girija, also tributaries of the Purna as well as the Gulati and the Kundlika; which has been dammed to create the Ghanewadi Reservoir, which provides water to Jalna city.

1.4 Demographic Profile

According to the 2011 census, Jalna district has a population of 19,58,483 lakhs. This gives it a ranking of 237th in India (out of a total of 640). The male population is 10,15,116 lakhs & female population is 9,43,367 lakhs. Male female ratio in district is found 1000 / 937. The district has a population density of 254 inhabitants per square kilometer while in 2001 census it was 209 persons per square kilometer. Its population growth rate over the decade 2001–2011 was 20.71%.

Out of the total population, 80.73 % population of Jalna district lives in rural areas of villages whereas 19.27 percent lives in urban regions of district. The literacy rate is 71.52 % whereas it was 64.52 % in 2001 census. Literacy decade rate growth is 7 %. Male literacy is 81.53 % and for female it is 60.95 %.

1.5 Logistic Infrastructure Profile

- ▶ JNPT (411 km., 08.20 hrs.) and Dighi (460 km., 10.20 hrs.) are the nearest seaport and dry port available for the district.
- ▶ Jalna dry port (which is in catchment area of JNPT) work is in progress and will improve cargo movement to the port. The project is being set up on an area of 500 hectares by the Central Government. The main objective of this project is to deliver agricultural and industrial products from Marathwada directly to Nhava Sheva Port Trust in Mumbai. The Mumbai-Nagpur Samruddhi Highway will be constructed near this dry port. Through this, the products will be delivered directly to Mumbai.

The logistic infrastructure profile of the district is as mentioned below,

1.5.1 Road Transport

Jalna district is connected to major cities of the state-by-state highways. Road connectivity is excellent, roads connecting to Chh.Sambhajinagar, Pune, Ahmednagar, Nagpur, Beed, Khamgaon, Mumbai, having been upgraded to four-lane highways.

- ▶ The Mumbai–Nagpur Samruddhi Expressway construction work is under progress which is near to Jalna dry port.
- ▶ Upcoming Economic Corridors under Bharatmala project's Chh.Sambhajinagar-Hyderabad highway passing through Jalna city.

▶ Intercity Transport

The "Maharashtra State Road Transport Corporation" (MSRTC) and numerous other private bus operators provide a bus service to all parts of the state. Private buses have an established network to connect the Jalna district with all the major cities in Maharashtra and other states.

- ▶ The main routes include,
 - ▶ Jalna - Mumbai
 - ▶ Jalna - Hyderabad
 - ▶ Jalna - Nagpur
 - ▶ Jalna - Nasik
 - ▶ Jalna - Dhule
 - ▶ Jalna - Pune
 - ▶ Jalna - Tuljapur-Solapur
 - ▶ Jalna – Malkapur
 - ▶ Jalna – Shegaon
 - ▶ Jalna – Paithan

1.5.2 Rail Transport

Jalna is a major railway station in the city of Jalna. This station is an important station on Manmad - Secunderabad route of the South-Central Railway and stops at several long-distance trains. The Manmad-Kachiguda broad gauge railway line emanates from the Mumbai-Bhusawal-Howrah trunk route at Manmad and is an important traffic artery in Jalna District.

Khamgaon-Jalna 162 railway line proposed for the last 110 years. As per railway board RECT sanction for the route, in recent times, the central committee has visited for survey of the route. The report on information on trade, agri-businesses, educational facilities, market and exports-imports on this route was also on the agenda of the committee. The report will be submitted to Ministry of Railways for further process. The commencement of this route is vital in perspective of connectivity of Vidarbha-Marathwada region for trades, agribusiness, exports-imports in both the regions.

- ▶ The service is available for below mentioned destinations,

Shirdi, Nashik, Pune, Amritsar, Ambala, Nizamabad, Kurnool, Renigunta, Visakhapatnam, Erode, Madurai, Bhopal, Gwalior, Vadodara, Chennai, Tirupati, Rameshwaram, Rajkot and Ahmedabad.

- ▶ The main routes are as mentioned below,
 - ▶ Chhatrapati Shivaji Terminus - Secunderabad Devgiri Express
 - ▶ Chhatrapati Shivaji Terminus - Nanded Tapovan Express
 - ▶ Amritsar- Nanded Express Sachkhand Express
 - ▶ Manmad - Dharmabad Marathwada Express
 - ▶ Mumbai Chhatrapati Shivaji Terminus - Nagpur Nandigram Express
 - ▶ Mumbai-Jalna – Mumbai – Janshatabdi Express (daily service)
 - ▶ Tapovan Express (daily service)

1.5.3 Air Transport

The nearest functional airport for Jalna district is Chikalthana, Chh.Sambhajinagar Airport (IXU) which is 55 km. from Jalna. The flights are available to Hyderabad, Delhi, Udaipur, Mumbai, Chennai, Bangalore, Ahmadabad, Jaipur and Nagpur. The airlines have been available for Hajj since 2008. The airport facilities include aircraft fuelling, night landing with navigational aids, aircraft parking, CAT VII airport firefighting and rescue service. A well-equipped terminal building has VIP lounges, departure and arrival lounges, transit suites and snooze cabins, visitors' waiting area, and a cafeteria.

1.6 Agricultural Profile

The Economy of the Jalna district is based on Agriculture and Agri based industries as the 85 % of the geographical area is under agricultural use. The land in Jalna district is fertile and black and suitable for cotton crop, kharif crops are mainly grown in this area. The land in Ambad, Ghansavangi, Partur and Mantha tehsils in the southern and southeastern part of the district is rich in cotton and rabi crops. The major crops produced in the district are Jowar, Bajra, Maize, Cotton, Moong, Tur, Urid and Soyabean in kharif season whereas in rabi season major crops grown are Jowar, Wheat, Sugarcane, Groundnut and Sunflower.

Out of the total 7,61,200 hectares of the geographical area, 6,51,553 hectares of land is under agricultural use. About 75% area is under Kharif crops, which about 40% of land are under Rabbi crops. The Jawar, Wheat, are the major cereals grown in the district. The area under cotton is also very extensive. The area under double crops is just 15% while area under irrigation is only 7.8% which is far below the state average.

1.6.1 Major Agriculture and Horticulture Produce of District

Table 1.6.1 - Major Agriculture and Horticulture Produce of District

Sr. No.	Name of Product	Production in MT (2023-24)	Area under Production Hectare (2023-24)
1.	Cotton	99,698	2,96,871
2.	Soyabean	2,79,543	2,14,697
3.	Pulses	1.37,623	1,53,930
4.	Cereals	2,93,919	2,01,938
5.	Sweet Orange/Mosambi	2.28,356	20,155
6.	Pomegranate	38,112	2,643
7.	Grapes	28,381	2,090

Source: Ministry of Agriculture, GOI and Department of Agriculture, GOM

1.7 Industrial Profile

Jalna district is having good Industrial background, especially famous for the Seed and Steel industries. The industrial development at Jalna is widely based on Engineering, Plastic and Agriculture. The pulses mills, oil mills, refineries, steel re-rolling, plastic, tiles & cement pipe, fertilizers, insecticides, pesticides and the co-operative sugar factories are also playing important part in the industrial development of Jalna.

There are cotton ginning and pressing factories and an agricultural market produce committee handling large quantities of all kinds of agricultural produce, including cotton. In view of the industrial development of the region, the state government has initiated a master plan to encourage the establishment of small and large- scale industrial units. Under this plan Maharashtra Industrial Development Corporation (MIDC) has set up an industrial area in Jalna consisting of large-scale, medium scale and small-scale industries.

The Jalna District has a large number of steel rolling mills, agro based units like dal mills, significant number of seed manufacturing units and a unit manufacturing ball bearing. The MIDC has recently announced to setup biotechnology park (BT Park) at Jalna with the help of private sector units.

The leading hybrid seed industries in the district are Mahyco, Mahindra, Bejo-Shital.

NRB bearing Ltd is the leading manufacturer of ball bearings used in automobiles and other heavy industrial purposes.

► **Industries and Employment Generation in Jalna District**

Industries and Employment Generation in District up to 31 March 2024

The below mentioned table illustrates industries and employment generation of the district,

Table – Total Industries, Investment and Employment Generation

Sr. No.	Category	No. of Enterprises	Investment (INR crore)	Employment
1	Mega Unit	35	3647	12774
2	Large Unit	12	383	5514
	Total	47	4030	18288

Table – Total Industries, Investment and Employment Generation

Sr. No.	Category	No. of Enterprises			Investment in (INR Crore)			Employment Generation		
		Mfg	Service	Total	Mfg	Service	Total	Mfg	Service	Total
1	Micro	16705	58759	75464	84221	204196	288417	106253	214749	321002
2	Small	1806	3039	4845	19278	2466	21744	132880	86047	218927
3	Medium	201	52	253	5482	1486	6968	155750	26057	183087
	Total	18712	61850	80562	108981	208148	317129	396883	326883	723736

Source: DIC Jalna

► **Sugar factories in the district,**

- Jalna Sahkari Sugar Factory, Ramnagar, Jalna.
- Samarth Sahkari Sugar Factory, Samarthnagar, Ambad.
- Bageshwari Sahkari Sugar Factory, Partur.
- Rameshwari Sahkari Sugar Factory, Bhokardan.
- Samruddhi Sugar Factory, Devi Dahegaon, Tq. Ghansavangi.

- The scientists at agriculture research center, Badnapur, Jalna district under Vasantrao Naik Marathwada Agricultural University has established a “Wild Garden” of wild varieties of Tur, Green Gram and Urad on their farm. The “Wild Garden” cultivated maximum number of wild varieties of pulses among all the agricultural universities in the country. ICR honors center as “Best PG Team”. The center is also known as the ‘wild hub’ of Tur for the entire country under the All-India Tur Coordinating project Kanpur.

1.8 Service Sector Profile

As per Udyam Adhar data till March 2020, around 17,000 service enterprises registered in service sector with employment around 63,000 and the investment around INR 1,300 crore. Some of the major services which are provided in the district are as follows,

- Transport and Logistics Services
- Architectural Services and related Services
- Construction and Related Engineering Services
- Educational services
- Printing and Publishing Services
- Accounting and Finance Services

- ▶ Distribution Services
- ▶ Advertising Services
- ▶ Environmental Services
- ▶ Communication Services

1.9 Industrial Infrastructure Profile

The details of industry wise area and developed plots is illustrated in below mentioned table,

Table 1.9.1 - MIDC Area in District

MIDC Name	Area in Hectare	Plots Developed
Jalna Industrial Area (old)	50.58	89
Additional Jalna Industrial Areas (Ph-I)	158.10	291
Additional Jalna Industrial Areas (Ph-II)	123.46	145
Additional Jalna (Ph-III) Industrial Areas	216.41	212
Bhokardan Mini Industrial Area	10.69	51
Partur Mini Industrial Area	51.21	89
Jafrabad Mini Industrial Area	14.04	30
Ambad Mini Industrial Area	35.38	93

Source: DIC Jalna

Below mentioned infrastructure facilities provided by MIDC in main industrial areas of Jalna,

▶ Roads

All the major roads in the area are of 30 m land width and have two lanes and the internal roads are of 18 m to 25 m land width having two and one lanes. All the major and internal roads in the area are asphalted. The roads in the area are illuminated with streetlights.

▶ Electricity

A 132 KV committed power substation installed by MSEB caters to the needs of the present industries of the Jalna Industrial Area. There is a single 132 kV incoming feeder and there are four 33 KV outgoing feeders and six 11 KV outgoing feeders.

▶ Water

Water is supplied in the area through varying pipelines of 300 mm to 80 mm CI, AC pipeline. Water is taken from Maharashtra Jeevan Pradhikaran (MJP) open well and bore well located in the area. A proposed water supply scheme of 5 MLD is underway, where water will be brought from Shendra Five Star Industrial Area to the existing area and proposed Phase II area of Additional Jalna area. The total length of this pipeline will be 45 km. (MS, CI and PSC).

▶ Streetlights

All the internal and main roads of the Industrial Area are lit with 70 W HPSV lights installed on 9 m steel tubular poles. The junctions are lit with 250 W HPSV lamps on 9 m high steel tubular poles. There are a total of 317 lights of 70 W and 6 lamps of 250 W in the industrial area. There are 15, 40 W tube lights as well in the area.

▶ **Connectivity**

There is electronic telephone exchange in the area, which is attached to the main exchange of Jalna. There is an optional service of ISDN in the main exchange of Jalna. Internet and Email facilities are available in the companies in the Industrial Area. There are a few cyber cafes in Jalna city.

▶ **Facility Centre**

The common facility center has a bank, restaurant, and telephone booths for the convenience of the customers

▶ **Post Office**

There is a post office in the Industrial Area, Pin 431203.

- ▶ Jalna dry port (which is in catchment area of JNPT) work is in progress and will improve cargo movement to the port. The project is being set up on an area of 500 hectares by the Central Government. The main objective of this project is to deliver agricultural and industrial products from Marathwada directly to Nhava Sheva Port in Mumbai. The Mumbai-Nagpur Samruddhi Highway work is in progress which is near this dry port. Through this, the products will be delivered directly to Mumbai.
- ▶ MSAMB's (Maharashtra State Agricultural Marketing Board) Kesar Mango and pomegranate export facility center, MIDC, Jalna having 4 cold storage units (of 25 MT each capacity, overall, 100 MT capacity), 1 precooling unit (of 5 MT/Batch capacity), Pack House (5700 Sq. feet) and Weighbridge (60 MT) facility
- ▶ Leading Transport agencies are in operation at Jalna. TCI Freight, VRL Logistics, DHFL & Blue Dart etc. have their branches in Jalna

1.10 Industrial Association of the District

Table 1.10.1 - List of Industrial Association

Sr. No.	Name of Association	Industry Sector
1.	The Jalna Steel Manufacturers Association, Jalna	Steel
2.	The Jalna Industrial Entrepreneurs Association, Jalna	Manufacturing, Service Agriculture, Food Processing
3.	Laghu Udyog Bharti, MIDC, Jalna	Manufacturing, Service Agriculture, Food Processing
4.	Jalna Sahkari Audyogik Vasahat, Jalna	Manufacturing, Service Agriculture, Food Processing

1.11 Banking Facilities

Jalna district has all public sector and private bank branches including State Bank of India, Bank of Maharashtra, ICICI Bank, HDFC Bank, Andhra Bank, Axis Bank, Canara Bank, Oriental Bank of Commerce, Jalna Merchants Co-Operative Bank Ltd, Jalna District Central Cooperative Bank Ltd, Jalna People's Co-op Bank Ltd, Maharashtra Gramin Bank. Also, Jalna district have branches of NBFC namely Bajaj Finance, Shriram Transport Finance, India Bulls Housing Finance etc. Proper network of Banking facilities is available in the district.

1.12 Jalna District Strength and Opportunities

The district has emerged as major Agriculture and Seed produce hub and Steel and Engineering production hub of Maharashtra. Jalna city is known as the City of Steel and Seed Capital of India.

Steel - Bhagalaxmi Rerolling Mill, Metaroll Ispat Pvt. Ltd., Kalika steel alloy Pvt. Ltd. Major importing countries are African Countries, Sri Lanka, UK, Belgium, Mauritius

Engineering - NRB, Vinodrai Engineers Pvt. Ltd., Pooja Rotomak Pvt. Ltd. Major importing countries are the USA, France, Japan, Korea, and Iran.

Agro and food processing - Bhakti Extraction, Safal Seeds Pvt.Ltd., Bhoomi Cortex, Gouri Agrotech Pvt. Ltd. Major importing countries are South Korea, Kenya, Qatar, Iran, Bangladesh, Qatar, Oman, and Sharjah.

Promoting major agro-based produce industries from the district - Cotton, Soyabean, and Pulses are major agricultural produce of the district, and the allied agro-based industries can be boosted considering the raw material availability in the district.

Promotion of existing industries for Export - The Jalna District has a large number of steel rolling mills, agro-based units like dal mills, seed manufacturing units, and a unit manufacturing ball bearing. Using available export infrastructure at the upcoming Jalna dry port, these industries have a large scope to reach out to the international market. The government authorities should encourage them to export to attract more investment in the district.

New Project Commissioning - Currently 3 major projects are in the finalization stages in and around Jalna district, Jalna dry port, and Nagpur-Mumbai Samruddhi highway and recently declared Multimodal Logistics Park. The upcoming Jalna dry port will be having industrial, logistics, and export infrastructure facilities. Further to the commissioning of Jalna dry port, and Nagpur-Mumbai Samruddhi highway and Multimodal Logistics Park, due to the enhanced ecosystem, industrial development and export opportunities will be broadened for the district and overall region.

Promoting Tur Wild hub and existing seed industries - The scientists at the agriculture research center, Badnapur, Jalna district have established a “Wild Garden” of wild varieties of Tur, Green Gram, and Urad on their farm. The center is also known as the ‘wild hub’ of Tur for the entire country. The promotion of these varieties and existing seed varieties produced by seed industries in the district can attract new investments in the district.

1.13 Jalna District Export Scenario

The below mentioned table depicts Jalna district’s export scenario as well as state’s export contribution in India’s total export and Jalna district’s export contribution in state’s total export.

Table 1.13.1 - District Export Scenario in FY 2021-2022

State and District Export Contribution - April 2021 to March 2022		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	5,45,083.85	17.33
Jalna District	1,802.39	0.33

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

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Table 1.13.2 - District Export Scenario in FY 2022-2023

State and District Export Contribution - April 2022 to March 2023		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	5,81,439.42	16.05
Jalna District	1,273.55	0.21

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

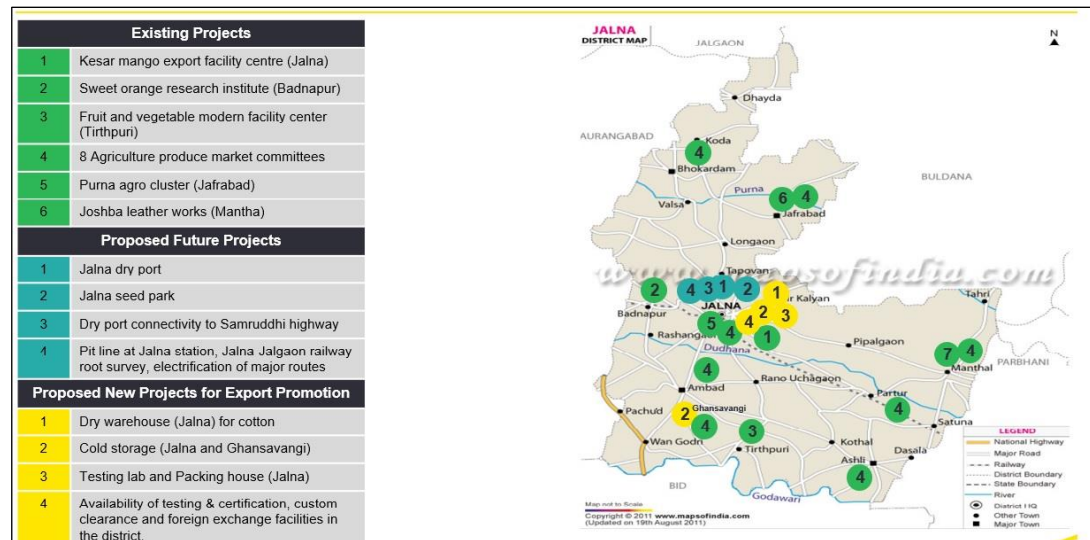
Table 1.13.3 - District Export Scenario in FY 2023-2024

State and District Export Contribution - April 2023 to March 2024		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	5,56,400.42	15.37
Jalna District	557.69	0.10

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

1.14 Existing and Proposed Infrastructure for Exports

The list and locations of key existing projects, proposed future projects and proposed new projects for Export Promotion in the district is as mentioned below,



1.15 District ODOP and GI Product Profile

The Jalna district has one ODOP product and one GI registered product as mentioned in the table below,

Table 1.15.1 - ODOP and GI Product Profile

Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector	Production Hub
1.	Jalna Sweet Orange	495	Yes	08051000	Agriculture	Jalna, Badnapur, Mantha,

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Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector	Production Hub
						Partur, Ghansavangi
2.	TMT Steel Bars	NA	Yes	72142090	Steel	Jalna

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

* GI - Geographical Indicator, ODOP - One District One Product

1.15.1 Current Market for district's ODOP and GI Products

The main exporting countries for Jalna district are Bangladesh, Nepal, United Arab Emirates, Ghana, Taiwan, Maldives. The below mentioned table illustrates current market for listed products,

Table 1.15.2 - Current Market for district's ODOP and GI Products

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Jalna Sweet Orange	08051000	Bangladesh, Nepal, UAE, Singapore, Saudi Arabia, Qatar, Baharain, Kuwait, New Zealand, Oman
2.	TMT Steel Bars	72142090	Mozambique, Ghana, Tanzania, Maldives, China, Mauritius, Nepal, Taiwan, UAE, Brazil

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

1.16 Top Exporting Products and Countries from District in FY 2021-22 ,FY 2022-23 and 2023-24

The below mentioned sections illustrates details of Top 10 exporting products from district and Top 10 exporting countries from district along with its export values.

1.16.1 Top 10 Exporting Products from District

The below mentioned table depicts information of Top 10 exporting products of the district, product wise top exporting countries and product wise export value for **FY 2021-22 and FY 2022-23**.

Table 1.16.1 - Top 10 Exporting Products from District in FY 2021-22

Sr. No.	HS Code	Product Description	Export Value (INR crore)	Top Exporting Countries
1.	52010015	Indian Cotton-Staple Length 28.5 mm and above	1279.39	Bangladesh, China, Indonesia, Vietnam
2.	84828000	Ball/Roller Bearing	76.14	Germany, Mexico, Austria, Russia, USA
3.	17011490	Other Cane Sugar	69.12	Iraq, Bangladesh, UAE, Indonesia Sri Lanka
4.	84829900	Ball/Roller Bearing Parts	49.03	Germany, Mexico Russia, Hungary, China

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Sr. No.	HS Code	Product Description	Export Value (INR crore)	Top Exporting Countries
5.	12099160	Tomato Seeds	38.10	Netherland, USA, Kenya, Uganda, Tanzania
6.	12099170	Chilly Seeds	35.69	USA, Netherland, Chile, Kenya
7.	17019990	Cane/Beet Sugar (Sugar Cubes)	30.59	Somalia, Djibouti, Canada
8.	72071920	M.S. Billets	23.47	Djibouti, Sri Lanka, Kenya, Tanzania
9.	52010019	Indian Cotton-Staple Length 34.5 mm and above	20.40	China, Vietnam, Bangladesh, Indonesia
10.	12099190	Vegetable Seeds for Planting	16.01	France, Italy UAE, Uganda, Korea

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 1.16.2 - Top 10 Exporting Products from District in FY 2022-23

Sr. No.	HS Code	Product Description	Export Value (INR crore)	Top Exporting Countries
1.	52010015	Indian Cotton-Staple Length 28.5 mm and above	546.01	Bangladesh
2.	17011490	Cane Sugar	287.15	Iraq, UAE, Malaysia Saudi Arabia, Mauritius
3.	17031000	Cane Molasses	124.79	Netherland, Italy Korea, Turkey
4.	12099160	Tomato Seeds	53.74	Netherland, USA, Thailand, Turkey, Russia
5.	23040030	Soya Meal	39.73	Myanmar, Sri Lanka, Vietnam, Cambodia, Malaysia
6.	12077010	Melon Seeds	35.39	Netherland, USA, Thailand, Chile
7.	12099170	Chilly Seeds	26.76	USA, Netherland, Chile, Jordan, Hungary
8.	17019990	Refined Sugar	22.09	China, Djibouti Afghanistan
9.	12099190	Planting Veg Seeds	20.26	Netherland, USA, Saudi Arabia, Chile, Uzbekistan
10.	17019100	Refined Sugar containing clearing matter	16.53	Cameroon, Thailand, Somalia

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 1.16.3 - Top 10 Exporting Products from District in FY 2023-24

Sr. No.	HS Code	Product Description	Export Value (INR crore)	Top Exporting Countries
1.	52010015	Indian Cotton Of Staple Length 28.5Mm 1.4/32) And Above	168.27	Bangladesh, China, Vietnam, Chile
2.	23040030	Meal Of Soyabean, Solvent Extracted (Defatted) Variety	82.19	Netherlands, USA, Thailand, Jordan, Myanmar
3.	72149990	Iron Steel Rod	49.23	Sri Lanka, Italy, Korea, Pakistan, Cambodia
4.	12099160	Tomato Seeds	48.80	Mauritius, Comoros, Djibouti,
5.	12099190	Vegetable Seeds For Planting N.E.S.	43.45	Benin, Tanzania, Egypt, Togo, Vietnam
6.	17031000	Cane Molses Rsltd Frm Extrctn/Rfng Of Sugr	31.90	Netherland, USA, Thailand, Chile
7.	12077010	Of Seed Quality	23.87	USA, Netherland, Chile, Jordan, Hungary
8.	12099170	Chilly Seeds	16.07	China, Djibouti Afghanistan
9.	23061090	Other Residues Of Cotton Seed	13.71	Netherland, USA, Saudi Arabia, Chile, Uzbekistan
10.	52010015	Indian Cotton Of Staple Length 34.5Mm And Above (1.12/32	9.95	Cameroon, Thailand, Somalia

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

1.16.2 Top 10 Exporting Countries from District

The below mentioned table depicts information of Top 10 exporting countries from district and export value for FY 2021-22 ,FY 2022-23 and FY 2023-24

Table 1.16.3 - Top 10 Exporting Countries from District in FY 2021-22

Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
1.	Bangladesh	1295.41	Indian cotton-staple length 28.5 mm and above, Cane sugar, Indian cotton-staple Length 34.5 mm and above,
2.	Germany	112.37	Ball/roller bearings, Ball/roller bearing parts, rollers
3.	USA	48.63	Chilly seeds, Tomato seeds, Seeds of oil, oleaginous fruits, grains
4.	China	42.50	Indian cotton-staple length 28.5 mm and above, Indian cotton-staple length 34.5 mm and above, Cotton linters

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Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
5.	Netherland	37.14	Tomato seeds, Chilly seeds, Seeds of oil, oleaginous fruits, grains
6.	Somalia	29.56	Refined sugar (including centrifugal sugar)
7.	Iraq	25.70	Cane sugar, Moulds for rubber/plastics, Vegetable seeds for planting
8.	Vietnam	19.30	Cane Molasses, Indian cotton-staple length 34.5 mm and above, Cotton yarn
9.	United Arab Emirates	17.99	Cane sugar, Vegetable seeds for planting, Planting seeds
10.	Indonesia	17.37	Other Cane Sugar, Indian Cotton-Staple Length 28.5 mm and above, Indian Cotton-Staple Length 34.5 mm and above

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 1.16.4 - Top 10 Exporting Countries from District in FY 2022-23

Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
1.	Bangladesh	552.67	Indian cotton-staple length 28.5 mm and above, Other Cane Sugar, Indian cotton-staple length 34.5 mm and above
2.	Netherland	156.45	Cane molasses, Tomato seeds, Melon seeds
3.	Iraq	98.83	Other cane sugar, Vegetable seeds for planting, Lucerne (alfalfa) seed
4.	USA	54.51	Tomato seeds, Chilly seeds, Melon seeds
5.	UAE	47.76	Other cane sugar, Planting seeds (fruit), Onion
6.	Malaysia	42.09	Other cane sugar, Soyabean meal, Vegetable seeds for planting
7.	Mauritius	30.56	Other cane sugar, Iron/non-alloy steel bars, Steel bars
8.	Saudi Arabia	28.19	Other cane sugar, Vegetable seeds for planting, Bengal gram
9.	Korea	27.26	Residues of cotton seed, Cane molasses, Oil cake & meal
10.	Germany	19.68	Ball/roller bearings, Ball/roller bearing parts , Rollers

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 1.16.5 - Top 10 Exporting Countries from District in FY 2023-24

Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
1.	China	95.90	Indian Cotton of Staple Cotton Linters Vegetable Seeds
2.	Bangladesh	81.08	Indian Cotton of Staple Meal Of Soyabean, Solvent Extracted Vegetable Seeds
3.	Netherland	63.30	Indian Cotton staple Other Machinery Molding Residues Of Wheat Chilly Seeds Molds For Rubber/Plastics
4.	U S A	44.40	Tomato Seeds, Chilly Seeds , Vegetable Seeds, Fruit Seeds , Parts Of Semi Diesel Engines
5.	Mauritius	40.16	Iron Steel bars, Vegetable Seeds Molds For Rubber/Plastics Parts Of Machines Tomato Seeds
6.	Vietnam	27.09	Other cane sugar, Soyabean meal, Vegetable seeds for planting
7.	Sri Lanka	27.00	Meal Of Soyabean, Solvent Extracted, (Defatted) Variety, Other Cane Sugar Excl. Vegetable Seeds, Fruit Seeds Onion Seeds
8.	Korea Rp	21.35	Other Residues Of Cotton Seed, Oil-Cake And Oil-Cake, Vegetable Seeds, Meal Of Soyabean, Fruit Seeds
9.	Italy	20.27	Cane Molses Of Sugar, Vegetable Seeds Tomato Seeds, Sunflower Seeds
10.	Pakistan	16.93	Meal Of Soyabean, Fruit Seeds

1.17 Export Potential Product Profile

As per discussion with General Manager, DIC and concern officials, Agriculture, Machinery, and Steel Sector products are considered as potential export products of the district. The Potential export product profile of the district is as mentioned below,

Table 1.17.1 - Export Potential Product Profile

Sr. No.	Product Name	HSN Code	Industry Sector
1.	Onion Seed (Processing)	12099130	Agriculture
2.	Automotive Parts	84828000, 84829900	Engineering
3.	Rotational Mould & Machine	84807900, 84805900	Machinery
4.	Machine for making plastic powder	84775900	Machinery
5.	Plastic Products Moulds	84807900	Machinery
6.	Machine Spare Parts	84779000	Machinery

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Sr. No.	Product Name	HSN Code	Industry Sector
7.	Dal machineries, grain cleaning and seed processing machineries	84378090	Machinery
8.	Polad Bars	72142090	Steel
9.	Ingots	76012010	Engineering
10.	Wire Rod	72139990	Steel
11.	TMT Bars	72142090	Steel
12.	Threaded rebars	73089090	Steel
13.	MS Billets	72071920	Steel
14.	MS scrap	72044900	Steel
15.	Cotton Lint	14042000	Agriculture
16.	Cotton Hulls	23061090	Agriculture
17.	Doc	23061040	Agriculture
18.	Soya Doc	23040030	Agriculture
19.	De-Oil Cake	23062010, 23069016	Agriculture
20.	Sunflower	12060010	Agriculture
21.	Vegetables - Okra/ Bottle gourd/ sponge gourd/eggplant/ carrot/ capsicum/ chilli cowpea/ cucumber	12099190	Agriculture
22.	Musk mellon/ water mellon	12099910	Agriculture
23.	Tomato	12099160	Agriculture
24.	Alfalfa	12092100	Agriculture
25.	Bajra	10082120	Agriculture
26.	Sorghum sudan grass	10082120	Agriculture
27.	Coriander	09092000	Agriculture
28.	Chili powder	09042211	Food Processing

1.18 Existing Export Units in District

The list of existing export units in the district is as mentioned below,

Table 1.18.1 - Export Units in District

Sr. No.	Company Name	Sector	Product Name	Export Destination Country
1.	Vinodrai Engineers Pvt. Ltd.	Machinery	Rotational Mould and Machine, Pulverser	USA, France, Japan, Korea, Iran

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Sr. No.	Company Name	Sector	Product Name	Export Destination Country
2.	Pooja Rotomak Pvt. Ltd.	Machinery	Rotational Mould and Machine	Vietnam, Iran, Iraq, Yemen, Sudan, Italy
3.	Kalash Seeds Pvt. Ltd.	Agriculture	All Vegetable Seeds	Iran, Bangladesh, Qatar, Oman, Sharjah
4.	Thakurji Solvex Pvt. Ltd.	Agriculture	De-Oil Cake	South Korea, Kenya, Qatar
5.	Gouri Agrotech Pvt. Ltd.	Agriculture	De-Oil Cake	Iran, South Korea, Qatar
6.	Bhakti Extraction	Agriculture	De-Oil Cake	Iran, South Korea, Qatar
7.	Bhoomi Cortex	Agriculture	De-Oil Cake	Iran, South Korea, Qatar
8.	Vaidehi Industries	Agriculture	Chilli Powder	Bangladesh, Nepal
9.	Bhagalaxmi Rerolling Mill Jalna	Steel	Polaad QTS Bars, Wire rod, MS Billets	African Countries, Sri Lanka, UK, Belgium, Mauritius
10.	Safal Seeds Pvt.Ltd.	Agriculture	Sunflower, Okra, Musk mellon/ Water mellon, Tomato, Alfalfa, Bajra, Sorghum sudan grass, Coriander	USA, France, South Korea, Qatar, Iran, Iraq
11.	NRB Bearings	Automobile	Bearings	USA, Germany, Brazil, Italy
12.	Metaroll ispat Pvt. Ltd.	Steel	TMT Bars, MS Billets, Threaded rebars	Sri Lanka, Italy, UAE
13.	Kalika steel alloy Pvt. Ltd.	Steel	MS TMT Bars	Myanmar
14.	Farmers and Crop Producers of the district	Agriculture	Jalna Sweet Orange	UK, European Union, France, China, Germany, Netherlands, Australia, Hong Kong, Russian Federation, Korea Republic, USA
15.	Farmers and Crop Producers of the district	Agriculture	Onion Seed (Processing)	UAE, Korea Republic, Iraq, Senegal, European Union, USA, Mexico, Spain, France, China

1.19 Major Clusters in District

Below mentioned table illustrates major clusters in district,

Table 1.19.1 - Major Clusters in District

Sr. No.	Cluster	Location	Industry Sector	Cluster Units	Investment (INR crore)
1.	Samyak Masala Cluster	Jalna	Spices	34	2.78
2.	Purna Agro Cluster	Jafrabad	Agriculture	63	5.85
3.	Joshba Leather Works	Mantha	Leather	101	5.94

1.20 Major Industrial Units in the District

The list of major industrial units in the district is as mentioned below,

Table 1.20.1 - Major Industrial Units in District

Sr. No.	Name of Enterprise	Address	Product
1.	Bhagalaxmi Rolling Mill Pvt.Ltd.	Gat No.30, Near Addl. MIDC Area, Village-Daregaon, Taluka & District - Jalna	TMT Steel Bars & Rolling Products, Aluminium Melting & Die Casting
2.	Laxmi Cotspin Ltd. (formely known as M/s Mauli Cotspin Pvt. Ltd.)	Gat No.399,Samangaon, Kajla Road, Samangaon, Opp.Meenatai Thakare Vridhhashram, Taluka & District - Jalna	Cotton Yarn, Cotton Bales, Cotton Seed
3.	Abhay Nutrition Pvt. Ltd. (Abhay Cotex Pvt. Ltd.)	Gat No. 84, Mauje-Gundewadi, Taluka & District- Jalna	Cotton Seed Extraction, Cotton Nutral Oil, De-Oil Cake, Cotton Seed, Hulls, Cotton Linters
4.	Jalana Sidhi Vinayak Alloys Pvt. Ltd.	Plot No. C-4/1/2, C-4/1/1 & P-9, Additional MIDC Area, Jalna	M S Ingots, MS Billet, Steel Bars
5.	Kalika Steel Alloys Pvt. Ltd.	Plot No. C-7, C-8, Additional MIDC Area Jalna, Taluka & District - Jalna	MS Billets, MS Steel, TMT Bars
6.	Om Sai Ram Steel & Alloys Pvt. Ltd.	Plot No. F- 1 & 3, F-3, F-8, F-9, F-10, Additional Jalna MIDC - Ph-II and Gut No. 46, 63 Daregaon, Taluka & District - Jalna	M.S. Billets, TMT Bars
7.	SRJ Peety Steels Pvt. Ltd.	Plot no. D-51/1 & D-21/2, Additional MIDC Area, Taluka & District - Jalna	MS Billet, TMT Bars
8.	Vasudha Alloys Pvt. Ltd. (Mahesh Products Pvt. Ltd.)	Gut No.86, Khadgaon Road, Tal. Badnapur, District - Jalna	Cashew Nuts

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Sr. No.	Name of Enterprise	Address	Product
9.	Meta Rolls & Commodities Pvt. Ltd.	Gut no. 48, Mauje Daregaon, Taluka & District - Jalna	TMT Bars
10.	Geetai Steels Pvt. Ltd	Plot No.21 & F-22, Additional MIDC Area, Phase-II, Taluka & District - Jalna	M.S. Ingots /Billets, M.S. Structural Bars
11.	NRB Bearings Pvt. Ltd.	P.No.E-68, C-6, Addl. MIDC Jalna	Chain, Front & Rare Sprocket, Injector Body
12.	Matsyodari Steels & Alloy Pvt. Ltd.	Plot No. D-31 & D-32 Additional MIDC, Taluka & District - Jalna	M.S. TMT Bars, M.S. Billets
13.	L.G. Balkrishnan & Bros. Ltd.	Pot No. A-7, Additional MIDC Jalna, Phase III, Taluka & District - Jalna	M.S. TMT Bars
14.	Bhagyalaxmi Rolling Mill Pvt. Ltd.	G-7, G-8, G-9, G-10/1 & G-10/2, Additional MIDC, Phase-II, Taluka & District - Jalna	M.S. Ingots / Billets & M.S.TMT Round Bars & Twisted Bars, Angles, Channels, Patties
15.	Rajuri Steels Pvt. Ltd.	Plot No. F-12, Additional MIDC, Phase-II, Taluka & District - Jalna	M.S. Billets
16.	Jalna Siddhivinayak Alloys Pvt. Ltd.	Plot No. C-53, Additional MIDC, Phase-I, Taluka & District - Jalna	MS TMT Bars
17.	Gajkesari Steel & Alloys Pvt. Ltd. (Kalika Steel)	Plot No. F-18 & F-19, Additional MIDC Phase-II & Gut No.33, Village - Dargaon, Taluka & District - Jalna	TMT Steel Bar
18.	Saptashrunji Alloys Pvt. Ltd.	Plot No. F-16, F-17, C-3/1, Additional MIDC Industrial Area, Phone-II, Taluka & District - Jalna	TMT Steel Bar
19.	Divya SRJ Foods LLP	Gut No 231/235/236, A/p. Rammurty, Maratha Road, Taluka & District - Jalna	Biscuit and food items
20.	Shri Balaji Cotgin Pvt. Ltd.	Gut No. 268, Helaswadi	Cotton Seeds & Bales
21.	Tanmay Polyfilm Pvt. Ltd.	Gut No. 22, Devmurti, Jalna	Stretch Wrap Film
22.	Shri Sai San & Stone Crushing	Gut No. 179, At Kumbhefal	Stone Metal, Stone Dust
23.	Bhaishree Bakery and food Products Pvt. Ltd.	Plot No. 187, 188, Prashanti nagar, Devmurti,	All Type of Bakery Products

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Sr. No.	Name of Enterprise	Address	Product
24.	Meenakshi Fibers	Gut No. 116, Kumbhar pimpalgaon	Cotton Bales, Cotton Seeds, Seed Oil & Cotton Cake
25.	Annapurna Pulses	Sr. No.266(p), Gandhinagar, Jalna	All Type of Pulses
26.	Tanishka Cement Products	Gut No. 473, Plot no. 3 Yeshodeep Nager, Behind Matoshri Lowan, Ambad	Fly Ash Bricks
27.	Shree Salasar Udyog	Plot No. C-41, Old MIDC Jalna	All type of Agricultural Pipes Plastic Granules
28.	Maharaja Roller Flour Mills	Gut No. 249,250, Rammurti,	Atta, Maida, Rava, Bran
29.	Ujjwal Proting Pvt. Ltd.	Gut No. 175, At. Rammurti	Cotton Refined Oil, Soya Refined Oil, RBO Pam Oil, Sunflower Oil.
30.	Sheshnarayan Ginning & Pressing factory	Gut No. 140, At. Watur	Cotton Ginning, Cotton Seeds, Cotton Bales
31.	Nirmal Udyog	Gut No. 192, Panshevni	Detergent Power, Detergent Cake, Powder & Cake
32.	Khandelwal Agro Industries	Plot No. A-28/3 Add. MIDC Jalna	Dal mill & All Type of Pulses
33.	Akshay Cotex	141/3, Watur Road	Cotton Pressing & Ginning
34.	R. K. Garments	Gut No. 235, At Rajur	Readymade Garments
35.	SRL Construction	Jafrabad	Stone Metal, Fly Ash Bricks & Paving Blocks
36.	Gravity Industries	172/2 Ashti Road, Partur	Cements Articles, Tiles, Bricks etc.
37.	Vedant Industries	Gut No. 133, Mardi	Packaged Mineral Water
38.	Surendar Oil Industries	Plot No. D-58, Add. MIDC Jalna	Oil Cake & Seed Oil
39.	Appcrop Engineering Pvt. Ltd.	Plot No. F-7 & F-7/1, Add. MIDC Jalna	Soya Flour, Basen, Brushed Sugar & Corn Flour.
40.	Palani Pulses	Plot No. C-20/1, Old MIDC Jalna	Cold Storage
41.	Prayag Refinery	Plot No. B-9, Old MIDC Jalna	Pulses

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Sr. No.	Name of Enterprise	Address	Product
42.	Rajlaxmi Agro Industries	Gut No. 160, Nandapur, Shindkhed Raja road, Jalna	Refinery Palm Oil, Soya Oil, Cotton Oil.
43.	Paras Industries	Plot No. B-2, Old MIDC Jalna	Dal milling & Other Grain Milling
44.	Godawari Agro Industries	Shahgad	Dal Pulses Milling
45.	Vithal Poly Pack Pvt. Ltd.	Gut No. 531, Shindi kalegaon	Packaged Drinking Water
46.	Vishnu Pulses	Plot No. 36, Addl. MIDC, Jalna	PP / HDPE woven Bags & HDPE Tarpaulin
47.	J. K. Technoplast	Plot No. H-9/1/2, Addl. MIDC, Jalna	Tuvar Dal Grains Pulses
48.	Tanmay Polyfilms Pvt. Ltd.	Gut No. 22, Bagadia Wear House, Devemurti	PVC Pipe, Tube
49.	Vikas Printing & Publications	Plot No. C-20/2, Old MIDC, Jalna	Poly Films
50.	Leela Industries	Gut No. 232, Rammurti, Mantha Road, Jalna	Exercise Books
51.	Vikram Tea Processor Pvt Ltd.	Gut. NO.11 Borkhdi	Agro Food Processing Tour Dal & Chane Dal
52.	Parivartan Food & Beve Pvt Ltd	Gut No 15, Sarwadi Taluka & District - Jalna	Blending of tea Powder
53.	Supreme Rope Pvt Ltd	Gut No.20/1, Gundewadi, Bhokarda Road, Jalna	Packaged Drinking Water
54.	Samarth Vibrocat Pipe Industries	Gut No.321, Village Pirkalyan, Taluka & District - Jalna.	Cotton Seeds Oil Cotton Cake
55.	Magakaxnu Cold Storage & Warehousing Pvt Ltd.	Sr.No.202, A/p Jalna, Taluka & District - Jalna	canal pipe Brick
56.	Morya Steel Pvt Ltd	Plot No 25, Addl MIDC, Phase II, Taluka & District - Jalna	Cold Storage
57.	R.P.D Flexi Pack	Plot No A-13 & A-14, MIDC, Taluka & District - Jalna	Rolling MS Round Bar
58.	Vinodrai Engineers Pvt Ltd	Plot No B-62,B-63, Phase III, Addl MIDC, Taluka & District - Jalna	Woven Bags & HDPB Bags

1.21 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

Table 1.21.1 - Key issues in Export

Category	Issue	Relevant Government Authority
Regulatory	To resolve export queries related to all concern departments (DIC, Agriculture, GST, Financial institution, Export agencies, etc.), coordination of all concern departments should be done through Single Window System and Helpdesk should be made available for it at district level.	Central and State Government and District Authorities
	Local custom clearance of Export goods.	
	Availability of ODOP facilitation center at district level.	State Government and District Authorities
Institutional Support	Training program should be conducted to know the latest updates in foreign trade policies.	Central and State Government Authorities
	Export awareness seminars/ workshops/ trainings should be organized for businessmen/ farmers/ industrialists.	District Authorities
	Institutions of relevant export promotion education/training course.	
	Curriculum preparation for Export Promotion.	
	Information on export of agro product processing and food processing should be made available to start Mosambi based product processing (like grapes processing at Nasik) for export as at Badnapur, Jalna Mosambi research center is available.	EPC's and State Government and District Authorities
	Study tours should be organized in various countries to know the latest technical advancements in developed countries.	Central and State Government and District Authorities
	To enhance direct export, mediators' chain in export process should be eliminated. The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export quality product does not get benefit.	
Promotion and Awareness	Permanent Exhibition Centre at district should be established	Central and State Government Authorities

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Category	Issue	Relevant Government Authority
	Promotion of Export promotion online portal, Information dissemination through Export Guidebook, ODOP booklet.	Central and State Government Authorities
	To resolve export related and other issues of importance, interaction with the central agencies (DGFT, Customs and others) and state government offices should be carried out.	District Authorities
	Organizing trade fairs, Buyer-Seller meets.	
	Interactions with EPC's and entrepreneurs.	
	Involvement of Industrial associations.	
	Organizing seminars, exhibitions/Haat, Buyer seller meet.	
	Export awareness/sensitization for budding entrepreneurs and newly developed units.	
	ODOP cluster development.	
	Annual calendar for events like Buyer-Seller Meet, Trade Exhibition, Capacity building training, etc.	
	Designing, Branding, marketing, and technical expertise for ODOP.	
	ODOP promotion at Railway Station.	
	ODOP Gift Hamper.	
	Use of Social Media Platform for ODOP promotion.	
Industrial Infra	The maximum export of cotton bells, deoil cake of the district is carried out through export houses in Mumbai	Central, State Government and District authorities
	Jalna Dry port work completion.	Central, State Government Authorities
	Assistance in GI enrolment.	District Authorities
	Uniform Handling charges and retention period across the nation.	Central, State Government Authorities
	To maintain export quality of products, testing facilities, Material Testing, UV testing, certification labs, testing facilities for pesticide residue and calibration facilities, etc. are mandatory requirements for exports and should be made available.	State Government Authorities
	Requirement of Design Centre/Common facility Centre.	
	Requirement of Common Effluent Treatments plants.	

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Category	Issue	Relevant Government Authority
	Reduction in electricity per unit rates - W.r.t. electricity, current per unit rate of electricity is high as compared to other states. Considering it, unit rate should be reduced.	
	Warehouse and Cold storage facility.	
	Requirement of Truck Terminus.	
Logistics Infra	Adequate transportation facilities should be made available.	Central and State Government Authorities
	Functional airport to export perishable products.	Central and State Government Authorities
	Dedicated trains the frequency and goods transport facility should be improved by railway department for perishable and agro based products.	Central and State Government Authorities
	Dedicated freight corridor.	
Finance	To boost export of the district, credit facilities with extremely competitive rates of interest should be given to exporters.	Central Government Authorities
	Reduction/exemption in export duty to reduce cost of production.	
	For Import-Export business transactions through banks special permission needs to be availed from RBI.	Central Government Authorities
	Foreign exchange facility should be available in the district.	
	To promote export on agrobased products sector specific reduction/exemption in income tax should be given.	Central Government Authorities
	As a standard export process (direct/indirect) transport, logistics, cargo expenses have to be paid in advance which is very high as compared to cost of production. Considering freight is an important factor in the price of the export product, the government should provide exemption/ reduction on the freight for the exporters.	Central and State Government Authorities
Steel Industry Sector	Total cost of logistics from Jalna to JNPT port (road + rail+ handling at port) is very high as compared to logistics cost from any part of Gujarat to Mundra port. Due to which the cost of steel products for export from JNPT is higher than export of same product from Mundra Port by 300%. (10\$ per ton vis a vis 30\$ per ton).	Central and State Government Authorities
	New Foreign Trade Policy should ensure the star export houses to operate from local ICD bases.	
	The Government should give subsidy/ Special Incentives to the Steel manufacturer Exporting from backward areas like	

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Category	Issue	Relevant Government Authority
	<p>Marathwada on the basis of volume of Exports.</p> <p>To cater the need of the district/region, frequency of railway for carrying containers to JNPT and ICD and vice versa should be improved. The frequency of Railway to carry Export/import goods from JNPT is not sufficient hence the exporters have to plan their exports as per existing frequency of railway, due to which exporters have to bear extra charges of shipping lines and port authorities.</p> <p>The Handling Charges at JNPT port is double as compared to Handling Charges cost at Mundra Port. The Jalna district steel exporters are capable of doing Bulk Export from JNPT, but the handling charges of bulk cargo from JNPT is 8.5\$ as compared to 3.5\$ at Mundra port. The rise in cost affects export by large extent.</p> <p>The detention free period for holding of containers at Mundra port is of 30 days (standardized), while the same is 14 days at JNPT and ICD, Maliwada (and have to negotiate with every consignment). And we have to pay charges for period over 14 days, which are phenomenally high which causes unviability of any export from inland units</p> <p>The shipping line offices are not present at local level in the region. To motivate local exporters and start export of their products in international trade, star export houses should export from local ICD base. Their accreditation as export house should be linked to their operations from ICD.</p> <p>Unavailability of containers at local level or ICD level is major concern for exporters, as there are no shipping yard lines in the region. The exporters have to arrange the containers from Mumbai or have to wait until availability of containers at ICD, Maliwada to plan their exports.</p>	
Agriculture Sector	<p>Information of organic farming and its schemes should be made available.</p> <p>More cold storage facilities are required in the district.</p> <p>The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export quality product does not get any benefit. Lack of dissemination of knowledge on development of new varieties, value added</p>	<p>State Government Authorities</p> <p>Central and State Government and District Authorities</p>

Category	Issue	Relevant Government Authority
	products as per requirement of the buyers' market is major challenge.	
	Lack of specialized knowledge considering agriculture product export business.	Central and State Government and District Authorities
	The uncertain Government measures like that of onion in the recent past add to the lack of credibility of Indian Exporters in the international Market in assuring longtime and sustained supply.	Central and State Government Authorities

1.22 Export Promotion Initiatives by District

1.22.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Councils (DEPC) in the state. The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector. The Task Force Committee constituted under the Chairmanship of General Manager, District Industries Centre (DIC).

The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- ▶ Preparation of District Export Action Plan for 5 years
- ▶ Co-ordination with DGFT, EPCs and Associations for export promotion
- ▶ Promotion of GI, ODOP and Handicraft, Agri and Horticulture products
- ▶ Identify diversification opportunities for exports
- ▶ Preparation of export database with help of DGFT
- ▶ Hold meetings of District Export Promotion Council (DEPC), Trade fairs and B2B meetings
- ▶ Ensure availability of infrastructure at district level such as warehousing, cold storage, marketing, R&D and testing laboratories etc.
- ▶ Availability of export credit for exporters
- ▶ Grievance redressal mechanism at district level

The DEPC meetings and outreach programs details are as mentioned below,

Table 1.22.1 - DEPC Meetings and Outreach Program

Sr. No.	Date	DEPC meetings/ Outreach Program Details
1.	23.11.2020	DEPC Meeting - Formation of DEPC and Task force committee.
2.	14.12.2020	DEPC Meeting – Discussion on Export scenario of the district.
3.	30.01.2020	Outreach Programm was held in association with Joint Director of Industries, Chh.Sambhajinagar, DIC Jalna and MIDC Association, Jalna.
4.	03.09.2021	DEPC Meeting - District Export Action Plan discussion and approval.
5.	24.09.2021	Vanijya Ustav (Exporter's Conclave) – The event was organized to showcase export potential of the district and panel discussions for issues faced by exporters and strategies to improve export scenario of the district.

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Sr. No.	Date	DEPC meetings/ Outreach Program Details
6.	14.12.2021	DEPC Meeting - Discussion on Export scenario of the district.
7.	23.09.2022	Export Conclave – The event was organized for Investment Promotion, Ease of Doing Business (EODB), Export and One District One Product (ODOP).
8.	06.02.2023	DEPC Meeting - Discussion on Export & ODOP promotion initiatives and Export scenario of the district.
9.	09.12.2023	IGNITE Maharashtra - 2023
10.	15.03.2024	District Investor Summit 2024
11.	29.07.2024	IGNITE Maharashtra - 2024

2 District Export Promotion Strategy

2.1 Diversification Opportunities for ODOP and GI products

The key diversification markets for Jalna district are UK, USA, Zambia, Kongo, and European Union. The below mentioned table illustrates diversification opportunities for ODOP and GI products of the district,

Table 2.1.1 - Diversification Opportunities

Sr. No.	Product Name	HSN	Sector	Diversification Opportunities
1.	Jalna Sweet Orange	08051000	Agriculture	Qatar, Maldives, Canada, USA, UK, European Union
2.	TMT Steel Bars	72142090	Steel	Malaysia, Bangladesh, Vietnam, Congo, Zambia Seychelles, Kuwait, Djibouti, Kenya, Nigeria

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.2 Export Promotion Strategy

Below mentioned table illustrates strategy categorization and recommended strategy,

Strategy Category Types:

- ▶ Short Term (0 to 2 yrs.)
- ▶ Medium Term (3 to 5 yrs.)
- ▶ Long Term (5 to 10 yrs.)

Table 2.2.1 - Export Promotion Strategy

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
Regulatory	Short Term	To resolve export queries related to all concern departments (DIC, Agriculture, GST, Financial institution, Export agencies, etc.), coordination of all concern departments should be done through Single Window System and Helpdesk should be made available for it at district level.	Setting up DIC as District Export Hub and work as integrated, centralize helpdesk.	Central and State Government and District Authorities
		Local custom clearance of Export goods.		
		Availability of ODOP facilitation center at district level.	ODOP facilitation center should be made available	State Government and District Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
Institutional Support	Short Term	Training program should be conducted to know the latest updates in foreign trade policies.	Training program should be arranged by DGFT and EPC's	Central and State Government and District Authorities
		Export awareness seminars/ workshops/ trainings should be organized for businessmen/ farmers/ industrialists.	Seminar to be conducted by DGFT, EPC's (APEDA, etc.) and handholding by DIC.	District Authorities
		Interactions with ICD's and industries/ entrepreneurs.	Coordinate and promote exports in coordination with ICD's and industries/ entrepreneurs.	
		Institutions of relevant export promotion education/training course.	Identification of Institutions relevant for export promotion.	
		Curriculum preparation for Export Promotion	Preparation of curriculum for short term and long-term export-oriented courses in coordination with identified institutes.	
		Information on export of agro product processing and food processing should be made available to start Mosambi based product processing (like grapes processing at Nasik) for export as at Badnapur, Jalna Mosambi research center is available.	Seminar and knowledge transfer workshops to be conducted by Agriculture department, APEDA, and handholding by DIC.	EPCs and State Government and District Authorities
		Study tours should be organized in various countries to know the latest technical advancements in developed countries.	Central and State Government concern agencies should organize study tours and special incentives should be given for visitors.	State Government Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
	Medium Term	To enhance direct export, mediators' chain in export process should be eliminated. The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export quality product does not get benefit.	<p>Central, State Government and concern District authorities should plan long term policy to resolve this issue as it is directly impacting economy of the district as well as the producer/ farmer/ businessman.</p> <p>DIC to be worked as District Export Hub and provide appropriate information of export process to the producer/ farmer/ businessman.</p> <p>Expediate functioning of Jalna Dry Port completed as it will be acting as a catalyst in industrial development of the region as well as exploring export potential of the region. It should be operationalized on priority so that local producer/ farmer/ businessman would be benefited.</p>	Central and State Government and District Authorities
Promotional and Awareness	Short Term	Permanent Exhibition Centre at district should be established	Setting up DIC as District Export Hub and work as integrated, centralize helpdesk and establish permanent exhibition center.	Central and State Government Authorities
		Organizing trade fairs, Buyer-Seller meets.		
		Promotion of Export promotion online portal, Information dissemination	Promotion of online portal at district level – Interactions with	District Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		through Export Guidebook, ODOP booklet	Industry associations.	
			Information dissemination through Export guidebook and ODOP booklet.	
			Publicity through news and social media about export potential of the district.	
		To resolve export related and other issues of importance, interaction with the central agencies (DGFT, Customs and others) and state government offices should be carried out.	Coordination with central agencies (DGFT, Customs and others) and state government offices.	
		Interactions with EPCs and entrepreneurs.	Coordinating interactions/ seminars with EPCs and entrepreneurs.	
		Farmer producing company formation	Organizing farmers producing companies for agro processing units.	
		Involvement of Industrial associations.	Industrial association involvement will lead to better formulation of policies and solutions to the issues.	
		ODOP cluster development.	Promotion of ODOP cluster development.	
		Annual calendar for events like Buyer-Seller Meet, Trade Exhibition, Capacity	Maintaining Annual calendar for events like Buyer- Seller Meet, Trade	

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority		
		building training, etc.	Exhibition, Capacity building training, etc.			
		Designing, Branding, marketing, and technical expertise for ODOP.	Identification of institutes for designing, Branding, marketing, and technical expertise of ODOP.			
		ODOP promotion at Railway Station	ODOP promotion at Railway Station Through banner/ Stall display at the main platform.			
		ODOP Gift Hamper.	Create ODOP Gift Hamper.			
		Use of social media Platform for ODOP promotion.	Use of social media Platform like Whatsapp, Facebook, for ODOP promotion.			
	Medium Term	Organizing seminars, exhibitions/Haat, Buyer seller meet	Organizing Seminars and exhibitions/Haat for entrepreneurs -This activity would be an ongoing activity.		Organizing Buyer seller meet for entrepreneurs - This activity would be an ongoing activity.	
			Organizing Buyer seller meet for entrepreneurs - This activity would be an ongoing activity.			
	Long Term	Export awareness/ sensitization for budding entrepreneurs and newly developed units	Sensitization by organizing seminars and exhibitions for budding entrepreneurs and newly developed units in due course of time - This activity would be an ongoing activity.			
	Industrial Infra	Short Term	The maximum export of cotton bells, deoil cake of the district is carried out through		Central, State Government and District concern authorities should plan long term	Central, State Government and District Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		export houses in Mumbai	policy to resolve this issue as it is directly impacting economy of the district as well as the producer/ farmer/ businessman.	
		Jalna Dry port work completion.	Jalna Dry Port work should be completed as it will be acting as a catalyst in industrial development of the region as well as exploring export potential of the region. It should be operationalized on priority so that local producer/ farmer/ businessman would be benefited.	Central, State Government Authorities
			Connecting this dry port to Delhi Mumbai Industrial Corridor (DMIC), Shendra with 6 lane highway, as this is the closest cargo handling facility for DMIC, and many export-oriented units are planning their setup in DMIC.	
		Assistance in GI enrolment.	Assistance in GI enrolment.	District Authorities
		Uniform Handling charges and retention period across the nation.	Regulation for uniform Handling charges and retention period across the country.	Central, State Government Authorities
		To maintain export quality of products, testing facilities, Material Testing, UV testing, certification labs, and calibration facilities, etc. are mandatory requirements for	To maintain export quality of the products below mentioned facilities and measures are of prime importance and should be made available, ▶ Testing Facilities	State Government Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		exports and should be made available.	<ul style="list-style-type: none"> ▶ U.V. Testing ▶ Packaging ▶ Certification Also, sector specific R&D facilities should be made available to boost export of the district.	
		Requirement of Design Centre/Common facility Centre.	Considering growing potential of export in the district, this activity should be expedited.	
		Requirement of Common Effluent Treatments plants.	The district concern authorities should insist for CETP.	
	Medium Term	Reduction in electricity per unit rates - W.r.t. electricity, current per unit rate of electricity is high as compared to other states. Considering it, per unit rate should be reduced	The concern State government agency should review current per unit rate of electricity as it is high as compared to other states. The reduction in per unit rate will help in reduction in production cost.	
	Warehouse and Cold storage facility	Large scale warehouse and cold storage facility should be constructed in Dry Port for supporting agri-exports.	State Government and District Authorities	
	Requirement of Truck Terminus.	Considering maximum export of the district is done through JNPT and road transport; truck terminus facility should be made available.	State Government Authorities	
Logistics Infra	Medium Term	Adequate transportation facilities should be made available.	Road transportation facilities should be improved (conversion of existing highways into multi-laning, quality of roads, etc.).	Central and State Government Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		Functional airport to export perishable products.	Functional airport to export perishable products.	Central Government Authorities
		Dedicated trains the frequency and goods transport facility should be improved by railway department for perishable and agro based products.	Frequency of trains, for goods transport should be improved and availability of green corridor should be available – Considering agrobases, will be beneficial for agro based and perishable products.	
		Dedicated freight corridor	Dedicated freight corridor (DFC) to boost export in the district.	
	Long Term	Functional airport to export perishable products	Considering agro processed export in the district, it would be added advantage.	
Finance	Short Term	To boost export of the district, credit facilities with extremely competitive rates of interest should be given to exporters.	To compete with global export market, exporters need credit facilities with extremely competitive rates of interest.	Central Government Authorities
		Reduction/exemption in export duty to reduce cost of production.	Reduction/exemption in export duty exemption will reduce cost of production. Assistance of Central Government schemes should be made available.	
			Improvement in transport subsidy norms.	
			One bank of the district should be empowered to do transaction in foreign exchange.	

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		For Import-Export business transactions through banks special permission needs to be availed from RBI.	To ease export activities and boost the export of the district, every district should have this facility available. The concern authorities should evaluate feasibility for the same.	Central Government Authorities
		Foreign exchange facility should be available in the district.		
	Medium Term	To promote export on agrobased products sector specific reduction/exemption in income tax should be given.	Considering agro processed export in the district it is required.	Central Government Authorities
		Additional subsidies should be given by government for participation in international trade fairs, Buyer-Seller meets.	To promote products internationally, subsidy should be given by government for participation in international trade fair. Also, the concern authorities should provide guidance to the businessmen/farmers/exporters about the existing available schemes.	
		Assistance of Central Government schemes.	Assistance of Central Government schemes should be made available to exporters.	
	Short Term	As a standard export process (direct/indirect) transport, logistics, cargo expenses have to be paid in advance which is very high compared to cost of production. Considering freight is an important factor in the price of the export product, the government should provide exemption/	Subsidizing the transportation/freight cost could help farmers in exporting directly as this is the biggest impediment to them.	Central and State Government Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		reduction on the freight for the exporters.		
Steel Industry Sector	Short Term	Total cost of logistics from Jalna to JNPT port (road + rail+ handling at port) is very high compared to logistics cost from any part of Gujarat to Mundra port. Due to which the cost of steel products for export from JNPT is higher than export of same product from Mundra Port by 300%. (10\$ per ton vis a vis 30\$ per ton)	The port licensing authority should ensure the rates of handling charges, shipping line charges, transport charges are similar or affordable from ICD Maliwada to JNPT in view of promotion of Steel products from Marathwada to Export in global market or government should subsidies to port authority for the same.	Central and State Government Authorities
		New Foreign Trade Policy should ensure the star export houses to operate from local ICD bases.	To motivate local exporters and start export of their products in international trade, star export houses should export from local ICD base. Their accreditation as export house should be linked to their operations from ICD. Also, policy should prepare framework for subsidies or special incentives or relaxations in export procedures to the Steel exporters of Marathwada region to promote export and bring culture of export from rural areas like Marathwada.	

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		<p>The Government should give subsidy/ Special Incentives to the Steel manufacturer Exporting from backward areas like Marathwada on the basis of volume of Exports.</p>	<p>On the basis of volume of Exports to promote exports, Government should give subsidy/ Special Incentives to the Steel manufacturer Exporting from backward areas like Marathwada as steelmaking is capital and labor-intensive industry. Any increase in volume with new markets will definitely increase job opportunities to local people. This will also be helpful to increase the Industrial development in backward areas.</p>	
		<p>To cater the need of the district/region, frequency of railway for carrying containers to JNPT and ICD and vice versa should be improved.</p>	<p>The Central and State Government authorities should provide solution considering below mentioned points for this issue. For existing railway transportation, the frequency of railway for carrying containers from Main Port (JNPT in our case) to ICD and ICD to Main port should be increased. This will avoid unnecessary extra days planning and extra burden of charges to the exporter.</p>	
		<p>The frequency of Railway to carry Export/import containers from JNPT is not sufficient hence the exporters have to plan their exports as per</p>	<p>Considering upcoming Jalna Dry port, possibility of green corridor for railway transportation would be added</p>	<p>Central and State Government Authorities</p>

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		existing frequency of railway, due to which exporters have to bear extra charges of shipping lines and port authorities	advantage to the region.	
		The Handling Charges Cost at JNPT port is double as compared to Handling Charges cost at Mundra Port. We are capable of Bulk Export from JNPT, but the handling charges of bulk cargo from JNPT is 8.5 \$ compared to 3.5 \$ at Mundra port and as steel is commodity. Considering the volume, the rise in cost affect export by large extent	The State Government Authorities should plan to review and evaluate JNPT and Mundra Port comparative analysis study to understand the gaps and accordingly suggest the Central government for a long-term and uniform policy for all the ports to resolve the issue permanently.	Central and State Government Authorities
		The detention free period for holding of containers at Mundra port is of 30 days (standardized), while the same is 14 days at JNPT and ICD, Maliwada (and have to negotiate with every consignment). And we have to pay charges for period over 14 days, which are phenomenally high which causes unviability of any export from inland units		
		The shipping line offices are not present at local level in the region. To motivate local exporters and start export of their products in international trade, star export houses should export from local ICD base. Their	W.r.t upcoming Foreign Trade Policy special promotion/ incentive scheme should be given to shipping lines to open their offices at ICD levels. It will be helpful for exporting units to complete their paperwork in	Central and State Government Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		accreditation as export house should be linked to their operations from ICD	appropriate timeframe.	
	Medium Term	Unavailability of containers at local level or ICD level is major concern for exporters, as there are no shipping yard lines in the region. The exporters have to arrange the containers from Mumbai or have to wait until availability of containers at ICD, Maliwada to plan their exports.	The unavailability of containers at ICD level is major concern. The Authorities should take initiatives for availability of containers at ICD level as and when required by exporters. The Government should promote shipping lines for container owning and manufacturing. Most of the shipping lines are foreign owned entities, promoting and manufacturing of containers in India will make road open for Indian shipping lines to grow.	Central and State Government Authorities
Agriculture Sector	Short Term	Information of organic farming scheme should be made available.	The EPC and Government Authorities should plan knowledge sessions to provide information on organic farming and schemes available for it.	State Government and District Authorities
		The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export	Information dissemination is the main impediment and needs to be regular and comprehensive. It should cover all areas like technological advancement in seeds, varieties, various State and Central Government Supports, Agri	Central and State Government Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		quality product does not get any benefit.	Import-Export Fact, Import-Export Rules, documentary compliances, Quality Certifications, Cargo Facilities, Schedule, Rent/Freight, logistics, etc. Beneficial for the exporters if it should be available in local language Marathi and international language English. To achieve the above, a fully functional facilitation center in the district is essential. It could provide market intelligence like pricing, demands, contacts of purchasers, logistics and other costs etc.	
Lack of dissemination of knowledge on development of new varieties, value added products as per requirement of the buyers' market is major challenge.	Lack of specialized knowledge considering agriculture product export business.	The agriculture exporter business requires specialized knowledge of the process since the product has to undergo from seeding to harvest, branding, packing, storage, cooling chain, transport, logistics, etc.; such specialized knowledge is lacking on the part of the farmer. Also, the market intelligence knowledge for export product pricing, requirements of the export market, demand, etc. is		Central and State Government Authorities

Jalna District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
			lacking with the farmers. To upgrade it, training sessions should be arranged by Central, State Government and District Authorities which will in turn boost export of the district.	
	Medium Term	The uncertain Government measures like that of onion in the recent past add to the lack of credibility of Indian Exporters in the international Market in assuring longtime and sustained supply.	Even though it is appreciated that the Government's Policies are with the objective of balancing domestic interest with international trade objectives, sometimes the uncertain Government measures like that of onion in the recent past add to the lack of credibility of Indian Exporters in the international Market in assuring longtime and sustained supply.	Central and State Government Authorities

2.3 Key Department Contacts

- ▶ **Export Commissioner and Development Commissioner (Directorate of Industries),**
Address: New Administrative Building, Madam Cama Road, Opp. Mantralaya, Mumbai-400032.
Email: didci@maharashtra.gov.in
Phone: (022)-22028616
- ▶ **Joint Director of Industries, Chh.Sambhajinagar region**
Address: Vikas Bhavan, 2nd Floor, Adalat Road, Chh.Sambhajinagar-431001.
Email: diroChh.Sambhajinagar@maharashtra.gov.in
Phone: (0240)-2331105
- ▶ **General Manager, District Industries Centre, Jalna**
Address: Plot No. P-7, M.I.D.C., Dist.Jalna-431203.
Email: didic.Jalna@maharashtra.gov.in
Phone: (02482)-220957
- ▶ **Industry Association Contact List**

Table 2.3.1 - Industry Association Contact List

Sr. No.	Name of Association	Contact Person	Contact number
1.	The Jalna Steel Manufacturers Association, Jalna	Mr. Ghanshyam Goyal	98230-88661
2.	The Jalna Industrial Entrepreneurs Association, Jalna	Mr. Arjun Gehi	94222-15785
3.	Laghu Udyog Bharti, Jalna	Mr. Amar Lahoti	94222-29309
4.	Jalna Sahkari Audyogik Vasahat, Jalna	Mr. Omprakash Panch	79720-79068

